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FOR BUSINESS

CLIENT PROFILE

Optimizing Energy Efficiency for a Clinical Packaging Powerhouse: Xerimis Chooses Direct Install

Highlights

Background

Total Project Cost: \$609,072

NJCEP Direct Install Incentives: \$487,265

Technology - Packaged HVAC Units

Direct Install Paid 80% of Upgrades

On-bill Financing: 5 Years at 0% Interest

Project Payback: 1.2 Years

Estimated Annual Savings:

- \$24,000
- 111,290 kWh
- 19,130 therms
- Reduction of carbon footprint -201 metric tons of CO2

Xerimis, a privately held, specialized company providing customized clinical packaging services on a global basis, offers storage of clinical supplies under qualified, temperature controlled conditions for clinical trials. Its U.S. headquarters in Moorestown, NJ houses controlled and secured warehousing and storage, along with a host of packaging rooms, inspection areas and more.

"It's essential for us to have a reliable, efficient HVAC system to ensure proper temperature control for drug product storage as we're required to maintain a certain temperature range," says Marty Sockwell, director of quality assurance, Validation, Xerimis.

After assessing the 36 rooftop units, ranging from 3 to 7.5 tons each, Hutchinson identified 22 units that qualified for the PSE&G Direct Install Program which is designed to deliver comprehensive, cost-effective energy efficiency equipment for eligible business customers, with 12-month individual facility electricity average peak demand usage of less than 200kW.

As an authorized Direct Install contractor, Hutchinson replaced the inefficient units with high-efficiency rooftop units with a SEER rating of 14 or more, and also installed dual enthalpy economizers and Demand Control Ventilation to maximize energy efficiency/savings.

Through Direct Install, Xerimis only paid a portion for the upgraded HVAC units and also took advantage of the PSE&G on-bill financing for 5 years at 0% interest.



"Because of the Direct Install subsidy, it was clear that we needed to jump on this opportunity and replace the units for cost-effective energy efficiency savings."

Marty Sockwell Director of Quality Assurance, Validation Xerimis

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