

Hutchinson Helps Businesses Cut Energy Costs

Utility costs are the second largest expense for commercial properties, according to the Building Owners and Managers Association International (BOMA). But there is good news: many buildings can significantly reduce their energy expenses, given the right solutions.

Hutchinson, a leading energy/mechanical services contractor based in New Jersey, has been helping commercial property owners and managers slash their energy costs for decades.

Founded in 1948, this third-generation family business is known for its expert design and construction of energy-efficient commercial HVAC, lighting, refrigeration and related systems.

Moreover, Hutchinson was recently awarded with its second, multi-year contract to participate in a statewide program that saves customers up to 70% on the replacement of lighting and HVAC equipment, and includes a FREE energy assessment.

The Direct Install program, offered through New Jersey's Clean Energy Program [™], further enables Hutchinson's clients to implement cost-effective energy efficiency solutions, notes company President Ed Hutchinson.

Upfront and long-term savings

"Direct Install is a real boon for New Jersey businesses and local governments," says Hutchinson. "We're very excited to be able to offer this innovative program, which provides our customers with dramatic, upfront savings on equipment costs, while also helping them achieve long-term savings on energy expenditures."

This turnkey solution is specifically designed for existing facilities, he notes. Through the program, Hutchinson's specially trained team:

- Helps the client complete the Direct Install application/agreement.
- Performs the free assessment to identify eligible equipment replacements.
- Replaces the equipment.

The program currently pays up to 70% of retrofit costs for lighting, heating, cooling and ventilation (HVAC), refrigeration, motors, natural gas equipment, and variable frequency drives.

Direct Install is available to New Jersey properties with a monthly peak electric demand of 200 kW or less. Buildings must be served by one of the state's public, regulated electric or natural gas utility companies.

Choosing the right contractor

Every property is different, and what may work best in one facility may not be the right answer for another. That's why it's important to choose a contractor that can properly analyze your building's energy situation and consider all potential solutions. In addition, look for a company that can handle every aspect of the project – from engineering and design, to applications and permits, to equipment purchases and installation.

Hutchinson is all these things and more. A premier energy and mechanical contractor throughout the Tri-State Region, Hutchinson's clients include such well-known names as Whitesell Construction Co., Frito Lay, University of Pennsylvania Health System, and Wyndham Hotels. Hutchinson uses the latest strategies and technologies to reduce energy consumption and improve our customers' bottom line.

To learn more or to schedule an energy assessment, email Dicoordinator@hutchbiz.com or call 888-777-4501. Or, visit www.hutchbiz.com.