

City Invincible-Spiezle Architecture Goes Green with Direct Install

Highlights

NJCEP Direct Install incentives: \$42,235

Technology:

- High-efficiency Lighting
- Packaged HVAC Units

Direct Install Paid 58% of Upgrades

Estimated Annual Savings:

- \$4,932
- 26,308 kWh
- 1447 therms
- 26.3 metric tons of CO2 reduced

When it came time for City Invincible-Spiezle Architecture to replace outdated and inefficient HVAC units and lighting in the company's iconic building located in Camden City, company principal, Angelo Alberto needed a company that could offer an energy efficiency solution while respecting the integrity of the building's historic elements.

Hutchinson had previously maintained City Invincible's four 7.5 ton 15-year old HVAC units but after time, servicing them no longer made financial sense. Once again, Alberto turned to Hutchinson, a participating contractor for New Jersey's

Clean Energy's Direct Install Program, to address HVAC and lighting needs for the 9,600 sq. foot building - a former historic state bank of Camden built in 1813. The program covers up to 70% of energy efficiency upgrades.

After conducting a free energy assessment, including a survey on all mechanical equipment, Hutchinson determined City Invincible's Direct Install eligibility for HVAC and lighting.

The tremendous savings from Direct Install enabled City Invincible to make capital investments in its major renovation and fit out. The entire interior and exterior were outfitted with energy efficient LED lighting and the outdated HVAC units were upgraded to high efficiency units.

"I highly recommend Direct Install to other businesses," says Alberto. "It is truly a very real incentive program and a simple and clear eligibility process."

Savings are Unreal

With a total job cost of \$73,000 and a direct out-of-pocket cost of \$44,000 to City Invincible, the company experienced a savings of \$29,000 through Direct Install. And the savings don't stop there. Because of the energy efficiency upgrades, City Invincible is slated to experience an annual savings of \$5,000.



"Direct Install cut my capital costs significantly not to mention the annual utility costs. The investment in Direct Install upgrades will pay for themselves in little time - now that's ROI!"

Angelo Alberto
Principal
City Invincible-Spiezle Architecture

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