



Commercial Connection

The energy experts for all your mechanical systems...Service Maintenance • Building Automation • Energy Solutions

Mini Bites New Tool In The Box

Hutchinson is excited to announce a recent new addition to our toolbox. The HVAC Service Assistant™ by Field Diagnostics provides expert diagnostic analyses of HVAC equipment, automating the detection, diagnosis and reporting of problems.

With our HVAC Service Assistant™, technicians become more successful as they use the tool's built-in, patented diagnostic algorithms that detect every possible fault in your air conditioners, and they can demonstrate it in real time. The information can be uploaded



and the data generated into useful service reports, such as unit efficiency, as well as trend data and analysis reports.

Easy Money!

Every month, like clockwork, in comes that utility bill; gas and electric all in one, all very convenient. Stamp it in, approve it, and pay it. All very routine.

Well, while convenient, you are missing out on maybe the easiest, safest energy saving opportunity available, the deregulated energy marketplace! With electric prices being at a seven-year low, it is time to switch electric providers and lock in your electric price with a third party deregulated provider.

Will your lights dim? No, it's the same reliable electricity running through your



"It just screams, 'pizzazz'! Great concept, great colors, great design." When we first saw the newly completed Mini of Mt. Laurel by Holman Automotive, we knew it had to be a feature in our newsletter. We were proud partners in the construction of this impressive facility with E.P. Guidi, Inc., a leading construction firm located in Ambler, Pa.

wires, just a different bill in the mail. This is absolutely the easiest energy savings opportunity available today. Give us a call and we will get you competitive pricing ASAP.

YMCA Upgrades

The YMCA of Burlington and Camden Counties is the first Y in New Jersey to take advantage of the Direct Install Program, an initiative offered through New Jersey's Clean Energy Program (NJCEP) to assist small and mid-sized commercial facilities in becoming energy efficient.

Hutchinson Mechanical Services, a participating Direct Install contractor, is upgrading lighting and installing new high efficiency boilers. Additionally, the Y has elected to upgrade the existing control system to a Honeywell Webs

Building Automation System that will control not just heating and air conditioning, but lighting, security and video surveillance as well. Hutchinson can monitor and adjust the system remotely, which saves on the expense of service calls.

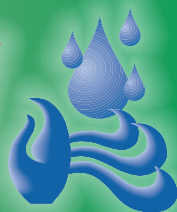
The Y will receive \$50,000 in Direct Install incentives, and the energy efficient upgrades are expected to dramatically reduce the Y's energy bills.

Y president and CEO Tim Kerrihard says the Direct Install program comes at a perfect time, as the Y's existing equipment was in need of upgrades and repair. "As a non-profit, it's especially critical that we take advantage of programs like Direct Install and put the money we save back into our programs to serve more people."

HUTCHINSON

Mechanical Services

621 Chapel Avenue | Cherry Hill, NJ 08034
TEL: 856-429-5807 | TOLL-FREE: 888-777-4501



"Your Energy Experts"

Commercial • Industrial • Institutional • Residential
Heating • Ventilation • Air Conditioning • Plumbing

Visit us at www.hutchbiz.com

What's New at Hutchinson?

Hutchinson has been fortunate to be selected as a partner for the following projects:

- Bancroft School - Mullica Hill Campus Costanza Builders
- Ott's On the Green Gary Gardner
- Cambridge Heating - Edison Allten Company

For the Owner:

- World Auto/Subaru Tinton Falls - Energy Improvements
- Willingboro Baptist - Energy Improvements
- Cycle World/Cherry Hill - Energy Improvements
- BPOE Manasquan - Energy Improvements
- Hilton Gardens Westhampton - Service Contract
- Senior Care of Laurel Springs - Service Contract
- Endo Center of Voorhees - Service Contract
- Ladacin Network - Service Contract
- Gloucester Co. Community Church - Building Automation
- DeVal Veterinary - Building Automation

Look for more information on these projects in upcoming issues of The Commercial Connection.



Whole House Solutions

Don't forget, Hutchinson is a leading participant in Home Performance with ENERGY STAR, offering "whole house" solutions to reduce both your energy costs and carbon footprint.

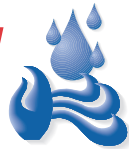
Installing energy efficient upgrades in your home can **save up to 30% on energy costs** and increase the comfort, safety and durability of your home.



Hutchinson is proud to be a member of the Southern New Jersey Development Council...your lobbying voice for South Jersey regional economic development.

HUTCHINSON

Mechanical Services



621 Chapel Avenue
Cherry Hill, NJ 08034
TEL: 856-429-5807
FAX: 856-429-5852
www.hutchbiz.com

RETURN SERVICE REQUESTED



We're doing our part. This newsletter is printed on environmentally friendly paper—50% recycled, using 25% post-consumer waste.